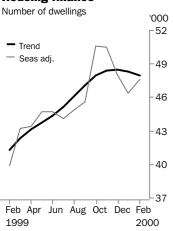


HOUSING FINANCE FOR OWNER OCCUPATION

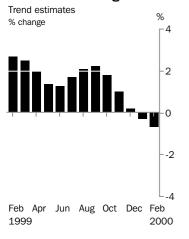
AUSTRALIA

EMBARGO: 11:30AM (CANBERRA TIME) FRI 7 APR 2000

Housing finance



Number of dwellings



■ For further information about these and related statistics, contact Karen Young on Sydney 02 9268 4784, or Client Services in any ABS office as shown on the back cover of this publication.

FEBRUARY KEY FIGURES

TREND ESTIMATES	Feb 2000	% change Jan 2000 to Feb 2000	% change Feb 1999 to Feb 2000
Number of dwellings financed	47 999	-0.7	16.2
Construction of dwellings	6 922	-1.5	10.5
Purchase of new dwellings	1 605	1.1	-0.2
Purchase of established dwellings	39 472	-0.6	18.1

SEASONALLY ADJUSTED	Feb 2000	% change Jan 2000 to Feb 2000	% change Feb 1999 to Feb 2000
Number of dwellings financed	47 577	2.6	19.1
Construction of dwellings	6 615	-5.5	8.4
Purchase of new dwellings	1 719	9.8	8.7
Purchase of established dwellings	39 243	3.8	21.7

FEBRUARY KEY POINTS

TREND ESTIMATES

- The trend estimate for the total number of dwellings financed for owner occupation declined in February 2000, down from a six year peak in December 1999. The trend series decline will be preserved, even with an increase of 4% in next month's seasonally adjusted estimate (see graph on page 2).
- The trend for construction finance commitments fell in February 2000 and has declined in each month since the five year series high in November 1999. In contrast, the trend for newly erected dwelling commitments has risen in February, with successive increases from the two year series low in November 1999.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted series for the number of dwellings financed bounced back in February 2000, increasing by 2.6% after three months of decline from the series high of October 1999.
- Commitments by banks increased by 4.3%, while non-bank commitments fell by 4.8% (see page 7).
- Finance commitments for the purchase of established dwellings increased by 3.8% in February, driven in part by a 6.2% increase in refinancing commitments.

ORIGINAL ESTIMATES

• The proportion of commitments by all lenders at a fixed rate of interest for two years or more remained high in February, easing to 10.9% from a seven month high of 11.3% in January, reported amidst widespread expectations of a tightening of monetary policy.

NOTES

FORTHCOMING ISSUES

ISSUE	RELEASE DATE
March 2000	15 May 2000
April 2000	7 June 2000
May 2000	11 July 2000
June 2000	9 August 2000
July 2000	7 September 2000
August 2000	18 October 2000

CHANGES IN THIS ISSUE There are no changes in this issue.

SENSITIVITY ANALYSIS

Readers should exercise care when interpreting this month's trend estimates because they will be revised when next month's seasonally adjusted estimates become available.

For further information, see Explanatory Notes 15 to 17.

The graph below presents the effect of two possible scenarios on the previous trend estimates:

- **1** The March 2000 seasonally adjusted estimate of number of dwellings financed is *higher* than the February 2000 seasonally adjusted estimate by 4.0%.
- **2** The March 2000 seasonally adjusted estimate of number of dwellings financed is *lower* than the February 2000 seasonally adjusted estimate by 4.0%.

The percentage change of 4.0% was chosen because the average absolute percentage change of the seasonally adjusted series, based on the last 10 years of data, has been 4.0%.

NUMBER OF DWELLI	NGS		TREND AS		WHAT IF NEXT MONTH'S SEASONALLY ADJUSTED ESTIMATE:				
FINANCED	PUBLISHE		1 2						
	'000				rises by 49	% on Feb 2000	falls by 4	% on Feb 2000	
	₋₅₁		estimate	% change	estimate	% change	estimate	% change	
— 1 — Published trend — 2	-48 -45 -42 -39	September 1999 October 1999 November 1999 December 1999	47 935 48 406 48 489	2.2 1.8 1.0 0.2	47 096 47 927 48 398 48 509	2.2 1.8 1.0 0.2	47 169 48 056 48 462 48 339	2.3 1.9 0.8 -0.3	
J M M J S N J	→	January 2000	48 328	-0.3	48 416	-0.2	47 852	-1.0	
1999 200	00	February 2000 March 2000 (new)	47 999 —	-0.7 —	48 305 48 178	-0.2 -0.3	47 243 46 575	–1.3 –1.4	

W. McLennan Australian Statistician

NUMBER OF DWELLINGS FINANCED

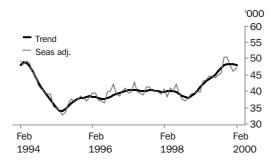
DWELLINGS FINANCED

The seasonally adjusted estimate for total number of housing finance commitments increased by 2.6% in February 2000 after three months of decline since the series high in October 1999. This increase was insufficient to prevent the trend from declining (in January 2000) for the first time since October 1998. The graph on page 2 shows that the trend series will remain in decline even with an increase of 4% in the March 2000 seasonally adjusted estimate.

The seasonally adjusted increase was mainly due to an increase in commitments by Banks (up 4.3%), with commitments by Permanent Building Societies steady (up 0.9%). In contrast, Other Lenders' commitments fell by 6.1%.

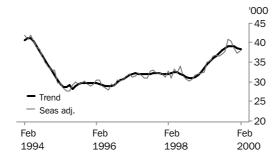
After two months of decline it was renewed strength in refinancing (up 553 commitments) and other established dwelling finance (up 890 commitments) that contributed most to the increase in the adjusted series. The trend for newly erected dwelling finance has risen from a 2 year low after two strong rises in the adjusted series, while the construction finance trend has turned down from a 5 year peak, with a 5.5% fall in the February adjusted estimate.

At the State level, increases in the seasonally adjusted estimate in all States except Victoria and the Northern Territory could not arrest the downward momentum of the trend series, which fell in all States except Queensland. The seasonally adjusted increases were greatest in Queensland (up 480 commitments) and Western Australia (up 432 commitments), while in percentage terms, Tasmania rose by 14.4%.



DWELLINGS FINANCED EXCLUDING REFINANCING

The February 2000 trend estimate for the total number of dwellings financed excluding refinancing continued to decline, falling by 0.9%, the third successive month of decline.



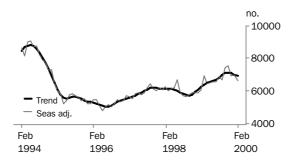
VALUE OF COMMITMENTS

Growth in the trend series for the value of commitments has almost come to a standstill, with an increase of just 0.1% (or \$7 million) in February 2000. The seasonally adjusted series rose by 4.1% while in original terms the average value of a commitment slipped to \$138 700 in February 2000, down from \$139 200 last month.

PURPOSE OF FINANCE

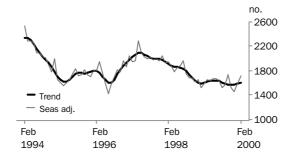
CONSTRUCTION OF DWELLINGS

A fall of 5.5% in the seasonally adjusted series for commitments for dwelling construction has set the trend series into a firm pattern of decline. The seasonally adjusted series has now fallen to its lowest level since July 1999.



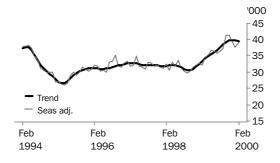
PURCHASE OF NEW DWELLINGS

The trend series for commitments to finance the purchase of newly erected dwellings has turned upwards for the first time since May 1999, with revisions to the series revealing November 1999 as the 2 year trend series low. The second successive strong increase in the seasonally adjusted estimate of 9.8% (after an increase of 7.3% in January 2000) contributed to the trend series turn around.



PURCHASE OF ESTABLISHED DWELLINGS

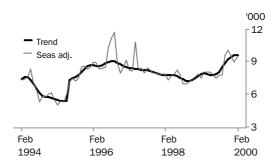
Despite an increase of 3.8% in the seasonally adjusted estimate, the trend series for commitments to purchase established dwellings has turned down from the trend series high in December 1999, declining in the two months since. A sensitivity analysis reveals that a further increase of at least 6% in the March 2000 adjusted estimate will be necessary to revert the trend series to one of continuous growth. The increase in the seasonally adjusted series comes after two successive months of decline.



PURPOSE OF FINANCE continued

REFINANCING

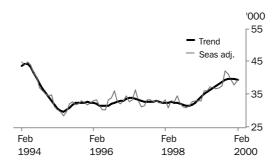
As with established dwelling finance, the seasonally adjusted series for refinancing commitments increased strongly (by 6.2%) after two months of declines. The trend series continued to grow (by just 0.4% in February 2000), although at an ever diminishing rate.



TYPE OF LENDER

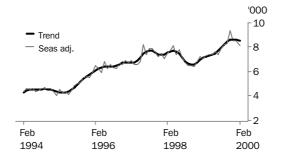
BANKS

Commitments by Banks grew strongly in seasonally adjusted terms in February 2000, increasing by 4.3% after three successive months of decline. The strength in Bank commitments was responsible for the increase in total finance commitments in February. The trend series declined for the second successive month, with a 0.7% fall in February, despite the adjusted estimate bouncing back.



NON-BANKS

Non-bank lending was weak in February 2000, with the seasonally adjusted series falling by 4.8%. Commitments by Permanent Building Societies were steady (increasing slightly by 0.9%), with the fall in the adjusted series due to weakness in the Other Lender series, which declined by 6.1%.



HOUSING FINANCE COMMITMENTS(a), By Purpose

	CONSTR OF DWE	UCTION LLINGS	PURCHA: NEWLY E DWELLIN	RECTED	REFINAN ESTABLIS DWELLIN	SHED	TOTAL PU OF ESTAE DWELLIN	BLISHED	TOTAL	
Month	no.	\$m	no.	\$m	no.	\$m	no.	\$m	no.	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	(ORIGINAL	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • •
1998										
December	5 674	730	1 627	236	7 064	757	31 428	3 999	38 729	4 964
1999										
January	4 481	561	1 188	169	5 948	625	26 178	3 281	31 847	4 010
February	6 005	750	1 506	213	7 254	793	31 548	3 950	39 059	4 914
March	7 774	1 001	1 851	263	9 110	993	39 815	5 147	49 440	6 410
April	6 558	826	1 601	223	7 569	824	34 436	4 464	42 595	5 513
May	6 587	876	1 666	235	8 139	873	37 245	4 846	45 498	5 956
June	6 993	949	1 750	258	8 452	982	38 469	5 075	47 212	6 282
July	6 674	885	1 650	244	7 878	866	36 270	4 764	44 594	5 894
August	6 977	950	1 557	223	8 375	944	36 608	4 900	45 142	6 073
September	7 139	995	1 621	244	8 590	951	38 479	5 101	47 239	6 340
October	7 123	1 002	1 696	268	8 905	985	39 216	5 321	48 035	6 591
November	7 621	1 070	1 678	257	10 069	1 111	43 057	5 858	52 356	7 186
December	6 655	951	1 426	225	8 868	1 000	39 108	5 415	47 189	6 591
2000										
January	5 245	754	1 267	186	7 090	799	30 649	4 233	37 161	5 174
February	6 840	1 003	1 705	270	9 311	1 063	39 512	5 393	48 057	6 665
-										
	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	054004			• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • •
4000				SEASON	IALLY ADJUS	IED				
1998	= 000	==0	4 004			0.4.0		4.070		= 000
December	5 908	750	1 661	239	7 556	810	32 068	4 073	39 637	5 062
1999										
January	5 880	746	1 517	216	7 901	831	32 654	4 188	40 051	5 149
February	6 101	775	1 581	226	7 502	816	32 256	4 121	39 938	5 121
March	6 958	880	1 660	235	8 072	874	34 570	4 467	43 188	5 582
April	6 448	830	1 639	235	8 007	883	35 294	4 590	43 381	5 655
May	6 480	866	1 671	237	8 049	868	36 598	4 721	44 749	5 825
June	6 556	897	1 671	241	7 816	852	36 460	4 769	44 687	5 906
July	6 546	838	1 632	243	7 505	834	35 921	4 700	44 099	5 780
August	6 880	930	1 518	217	7 792	887	36 520	4 849	44 918	5 996
September	6 718	933	1 573	232	7 786	882	37 321	4 910	45 612	6 075
October	7 399	1 046	1 741	281	9 595	1 066	41 418	5 697	50 558	7 024
November	7 529	1 062	1 525	235	10 044	1 124	41 440	5 615	50 494	6 912
December	6 949	985	1 459	226	9 498	1 062	39 603	5 413	48 011	6 623
2000										
January	7 003	1 021	1 566	233	8 942	1 027	37 800	5 276	46 369	6 529
February	6 615	981	1 719	276	9 495	1 075	39 243	5 540	47 577	6 796
• • • • • • • • •	• • • • • • • •		• • • • • • • •			• • • • • • • •		• • • • • • • •	• • • • • • • •	• • • • •
				TREN	D ESTIMATES	8				
1998	F 000	740	4.001	222	7 400	000	04.000	2.001	22.222	4.000
December	5 933	748	1 601	228	7 498	802	31 688	3 984	39 222	4 960
1999										
January	6 102	772	1 595	228	7 698	828	32 530	4 143	40 227	5 143
February	6 266	798	1 608	229	7 845	847	33 424	4 294	41 298	5 322
March	6 406	823	1 625	232	7 917	857	34 305	4 430	42 336	5 485
April	6 500	843	1 639	233	7 895	858	35 031	4 536	43 170	5 612
May	6 552	858	1 643	235	7 804	854	35 595	4 621	43 790	5 714
June	6 603	875	1 642	236	7 747	854	36 134	4 712	44 379	5 823
July	6 690	898	1 630	238	7 834	870	36 816	4 834	45 136	5 969
August	6 833	928	1 610	239	8 096	904	37 652	4 984	46 095	6 152
September	6 996	963	1 590	240	8 485	951	38 514	5 147	47 100	6 350
October	7 110	992	1 577	241	8 907	1 001	39 248	5 299	47 935	6 532
November	7 140	1 011	1 574	242	9 249	1 040	39 692	5 412	48 406	6 665
December	7 104	1 019	1 577	245	9 466	1 067	39 808	5 481	48 489	6 744
2000										
January	7 028	1 021	1 587	247	9 585	1 083	39 713	5 518	48 328	6 785
February	6 922	1 014	1 605	251	9 623	1 089	39 472	5 527	47 999	6 792
3							· · -			

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⁽a) Excludes alterations and additions.

⁽b) Includes refinancing.



	ALL BANI	KS	PERMAN BUILDIN SOCIETI		MORTG/ MANAG	AGE ERS	TOTAL O LENDER:	THER S(b)	TO TAL .	
Month	no.	\$m	no.	\$m	no.	\$m	no.	\$m	no.	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	C	RIGINAL	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	••••
1998				_						
December	32 322	4 219	1 498	187	2 192	318	4 909	558	38 729	4 964
1999										
January	26 126	3 334	1 255	150	2 293	326	4 466	526	31 847	4 010
February	32 085	4 092	1 660	193	2 728	399	5 314	628	39 059	4 914
March	41 181	5 394	1 935	231	3 317	498	6 324	785	49 440	6 410
April	35 557	4 643	1 595	188	2 896	442	5 443	682	42 595	5 513
May	38 123	5 053	1 565	181	3 040	473	5 810	722	45 498	5 956
June	39 305	5 292	1 770	215	3 292	506	6 137	776	47 212	6 282
July	36 972	4 951	1 685	199	3 248	495	5 937	744	44 594	5 894
August September	37 114 38 562	5 064 5 253	1 855 1 987	222 234	3 515 3 906	543 597	6 173 6 690	787 852	45 142 47 239	6 073 6 340
October	39 917	5 255 5 581	1 856	234	3 619	554	6 262	796	48 035	6 591
November	42 585	5 982	1 993	231	4 739	695	7 778	974	52 356	7 186
December	39 090	5 584	1 626	189	3 703	554	6 473	818	47 189	6 591
2000	39 090	3 304	1 020	103	3 703	334	0475	010	47 103	0 331
January	30 376	4 372	1 213	133	3 094	441	5 572	669	37 161	5 174
February	39 684	5 655	1 793	208	3 555	526	6 580	802	48 057	6 665
·										
• • • • • • • • • •		• • • • • • • • •	• • • • • • • •				• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • •
				SEASON	ALLY ADJUS	TED				
1998	00.004	4.000	4 500	400			F 007	000	00.007	F 000
December	32 834	4 263	1 566	190	n.y.a.	n.y.a.	5 237	609	39 637	5 062
1999	20.020	4.070	4 000	100			F F00	677	40.054	E 4 40
January February	32 830	4 276	1 622	196	n.y.a.	n.y.a.	5 599 5 438	677	40 051	5 149
March	32 902 35 913	4 295 4 693	1 598 1 663	194 198	n.y.a.	n.y.a.	5 438 5 612	632 691	39 938 43 188	5 121 5 582
April	36 007	4 763	1 694	193	n.y.a. n.y.a.	n.y.a. n.y.a.	5 680	700	43 381	5 655
May	37 364	4 936	1 556	181	n.y.a.	n.y.a.	5 829	708	44 749	5 825
June	37 040	4 949	1 622	194	n.y.a.	n.y.a.	6 025	763	44 687	5 906
July	36 685	4 859	1 744	207	n.y.a.	n.y.a.	5 669	714	44 099	5 780
August	37 062	5 007	1 837	222	n.y.a.	n.y.a.	6 019	767	44 918	5 996
September	37 407	5 038	1 863	223	n.y.a.	n.y.a.	6 342	814	45 612	6 075
October	42 279	5 992	1 918	225	n.y.a.	n.y.a.	6 361	807	50 558	7 024
November	41 129	5 758	1 959	220	n.y.a.	n.y.a.	7 405	933	50 494	6 912
December	39 474	5 534	1 725	196	n.y.a.	n.y.a.	6 812	892	48 011	6 623
2000										
January	37 799	5 492	1 617	176	n.y.a.	n.y.a.	6 953	862	46 369	6 529
February	39 416	5 824	1 632	196	n.y.a.	n.y.a.	6 528	776	47 577	6 796
				TRENI	D ESTIMATE	S				
1998				11(21()	D LOTHWINTE	O				
December	32 475	4 163	1 556	189	n.y.a.	n.y.a.	5 191	609	39 222	4 960
1999					,	,				
January	33 281	4 317	1 595	193	n.y.a.	n.y.a.	5 351	633	40 227	5 143
February	34 175	4 469	1 618	194	n.y.a.	n.y.a.	5 505	659	41 298	5 322
March	35 085	4 612	1 625	192	n.y.a.	n.y.a.	5 626	681	42 336	5 485
April	35 828	4 722	1 632	192	n.y.a.	n.y.a.	5 711	699	43 170	5 612
May	36 383	4 807	1 646	194	n.y.a.	n.y.a.	5 760	714	43 790	5 714
June	36 872	4 895	1 684	199	n.y.a.	n.y.a.	5 823	729	44 379	5 823
July	37 451	5 012	1 745	208	n.y.a.	n.y.a.	5 940	750	45 136	5 969
August	38 153	5 156	1 812	215	n.y.a.	n.y.a.	6 130	780	46 095	6 152
September	38 885	5 318	1 857	219	n.y.a.	n.y.a.	6 358	812	47 100	6 350
October	39 489	5 474	1 864	217	n.y.a.	n.y.a.	6 582	841	47 935	6 532
November	39 814	5 596	1 832	211	n.y.a.	n.y.a.	6 760	859	48 406	6 665
December	39 842	5 676	1 778	203	n.y.a.	n.y.a.	6 869	866	48 489	6 744
2000										
January	39 690	5 727	1 719	195	n.y.a.	n.y.a.	6 919	864	48 328	6 785
February	39 432	5 751	1 660	188	n.y.a.	n.y.a.	6 907	853	47 999	6 792

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⁽a) Excludes alterations and additions. Includes refinancing.

⁽b) Includes mortgage managers.



HOUSING FINANCE COMMITMENTS(a), Total Number of Dwellings-By State

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
Month	no.	no.	no.	no.	no.	no.	no.	no.	no.
	• • • • • • • •	• • • • • • • •	• • • • • • • • • •	ORIGIN	AL	• • • • • • • •	• • • • • • •	• • • • • • • •	
1998 December	12 188	9 860	6 208	3 151	5 219	873	496	734	38 729
1999	12 100	9 800	0 200	2 131	5 219	013	490	734	36 129
January	9 665	8 095	5 240	2 392	4 684	751	342	678	31 847
February	12 013	9 727	6 644	3 019	5 534	870	448	804	39 059
March	16 328	12 455	7 998	3 718	6 321	1 027	636	957	49 440
April	14 266	11 014	6 655	3 162	5 407	854	492	745	42 595
May	16 141	10 896	6 849	3 237	6 152	915	475	833	45 498
June	16 738	11 305	7 307	3 592	6 034	818	524	894	47 212
July	15 583	10 518	7 245	3 397	5 690	806	499	856	44 594
August	15 665	10 855	7 054	3 419	5 849	859	531	910	45 142
September	16 397	11 377	7 615	3 545	5 869	888	599	949	47 239
October	16 735	11 386	7 584	3 708	6 271	869	495	987	48 035
November	18 188	12 231	8 159	4 310	6 873	923	541	1 131	52 356
December	15 813	11 652	7 581	3 924	6 024	774	477	944	47 189
2000	11.000	0.000	6.126	2.154	E 014	624	400	704	27 161
January February	11 860 15 633	8 962 11 184	6 136 8 219	3 154 3 976	5 214 6 619	634 850	420 527	781 1 049	37 161 48 057
rebluary	15 633	11 184	8 219	3916	0.019	850	521	1 049	48 057
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •
			SEAS	SONALLY AD	JUSTED(b)				
1998									
December	13 081	9 810	6 358	3 083	5 357	878	448	737	39 637
1999									
January	13 178	10 269	6 418	2 964	5 412	914	447	812	40 051
February	12 497	10 023	6 542	3 045	5 515	889	420	788	39 938
March April	14 003	11 394	6 787	3 134	5 538 5 546	895	525	816	43 188
May	14 369 15 323	10 942 10 752	6 998 6 966	3 138 3 226	5 516 5 925	848 857	489 511	781 861	43 381 44 749
June	15 499	10 420	7 110	3 335	5 844	816	542	858	44 687
July	15 100	10 355	7 275	3 502	5 748	828	521	853	44 099
August	15 495	10 668	7 178	3 561	5 933	848	572	908	44 918
September	15 277	11 069	6 983	3 573	5 927	857	558	891	45 612
October	18 128	11 740	7 932	4 106	6 398	929	553	1 046	50 558
November	17 737	12 127	8 064	4 038	6 915	930	508	1 125	50 494
December	16 815	11 617	7 885	3 786	6 105	772	419	937	48 011
2000									
January	15 739	11 342	7 398	3 806	5 997	751	540	956	46 369
February	15 983	11 051	7 878	3 904	6 429	859	488	981	47 577
			TF	REND ESTIM	IATES(b)				
1998				20.110	(~)				
December	12 808	9 924	6 320	2 949	5 402	850	425	758	39 222
1999									
January	13 077	10 238	6 484	2 998	5 454	882	446	775	40 227
February	13 434	10 516	6 628	3 050	5 509	893	466	791	41 298
March	13 879	10 693	6 769	3 107	5 571	885	483	806	42 336
April	14 330	10 743	6 891	3 166	5 638	865	499	819	43 170
May	14 737	10 694	6 990	3 238	5 701	845	517	830	43 790
June	15 120	10 642	7 071	3 341	5 777	838	535	848	44 379
July	15 529	10 686	7 173	3 474	5 886	846	547	879	45 136
August	15 971	10 875	7 306	3 616	6 019	859	549	919	46 095
September	16 380	11 160	7 457	3 742	6 148	869	542	957	47 100
October	16 696	11 431	7 603	3 833	6 252	868	529	985	47 935
November	16 845	11 583	7 716	3 885	6 321	858	514	1 001	48 406
December	16 811	11 613	7 789	3 909	6 349	842	500	1 005	48 489
2000 January	16 655	11 567	7 828	3 915	6 350	825	490	1 001	48 328
February	16 421	11 463	7 850	3 915	6 330	825 810	490 481	991	48 328 47 999
i c uiuaiy	10 421	11 403	1 630	2 910	0 330	910	401	SST	41 333

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⁽a) Excludes alterations and additions. Includes refinancing.

⁽b) Sum of States and Territories may not equal Australian estimate, see Explanatory Notes 11 to 14.



HOUSING FINANCE COMMITMENTS(a), Total Value of Commitments-By State

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • • •	ORIGII	NAL	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •
1998									
December	1 970	1 160	723	294	601	74	53	90	4 964
1999	4 = 40		000	0.4.0				0=	
January	1 512	983	603	216	511	63	36	85	4 010
February March	1 849	1 154	791	274 344	628 740	74	50 71	94	4 914 6 410
April	2 595 2 255	1 520 1 348	923 774	290	625	92 71	71 53	125 97	5 513
May	2 524	1 346	774 798	301	706	71 76	53 53	108	5 956
June	2 686	1 445	871	342	700	63	55 55	107	6 282
July	2 489	1 334	866	319	666	67	51	102	5 894
August	2 572	1 397	849	331	687	68	56	113	6 073
September	2 652	1 475	924	349	688	69	63	120	6 340
October	2 768	1 534	927	370	744	67	53	129	6 591
November	3 026	1 639	1 001	422	818	76	60	145	7 186
December	2 672	1 592	941	390	747	67	52	130	6 591
2000									
January	2 010	1 242	770	313	640	53	47	99	5 174
February	2 609	1 498	1 056	398	831	71	64	136	6 665
• • • • • • • • •								• • • • • • • • •	
			SE	ASONALLY A	DJUSTED(b)				
1998									
December	2 069	1 163	737	279	607	75	49	87	5 062
1999									
January	2 087	1 236	752	268	597	77	47	100	5 149
February	1 969	1 220	784	277	624	75	47	97	5 121
March	2 214	1 362	811	289	636	77	60	107	5 582
April	2 271	1 374	836	288	654	75	54	103	5 655
May	2 387	1 344	829	301	684	72	58	111	5 825
June	2 476	1 346	847	321	689	66	56	108	5 906
July	2 410	1 323	854	332	675	69	53	102	5 780
August	2 525	1 370	833	349	694	66	56	113	5 996
September October	2 524 2 993	1 408 1 600	846 974	354 407	695 776	64 70	57 57	112 137	6 075 7 024
November	2 889	1 628	974 954	393	810	70 74	5 <i>1</i> 58	137	6 912
December	2 792	1 568	966	363	742	67	48	123	6 623
2000	2 1 9 2	1 300	300	303	142	01	40	125	0 023
January	2 712	1 521	916	381	748	62	63	116	6 529
February	2 709	1 554	1 029	392	800	72	58	138	6 796
,									
• • • • • • • • • •		• • • • • • •	• • • • • • • • • • •	TREND ESTI	MATEC(b)	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •
1998				IVEIND EQII	IVIA I EO(D)				
December	1 996	1 161	733	267	600	71	46	91	4 960
1999	_ 500		. 55	_3,	550	•	.5	<u></u>	. 555
January	2 057	1 220	760	273	614	75	49	96	5 143
February	2 120	1 274	785	279	628	76	52	100	5 322
March	2 191	1 313	807	285	641	76	54	103	5 485
April	2 261	1 334	822	293	654	74	55	105	5 612
May	2 331	1 341	831	303	665	71	56	106	5 714
June	2 407	1 348	838	318	677	69	56	107	5 823
July	2 494	1 369	850	335	691	68	56	110	5 969
August	2 588	1 409	866	352	708	67	56	114	6 152
September	2 676	1 461	889	366	726	68	56	119	6 350
October	2 749	1 513	914	376	744	68	56	124	6 532
November	2 794	1 551	938	382	759	68	56	127	6 665
December	2 809	1 572	959	385	771	68	57	129	6 744
2000									
January	2 804	1 581	977	387	779	68	57	130	6 785
February	2 783	1 581	993	388	784	68	57	130	6 792

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⁽a) Excludes alterations and additions. Includes refinancing.

⁽b) Sum of States and Territories may not equal Australian estimate, see Explanatory Notes 11 to 14.



HOUSING FINANCE COMMITMENTS, Original

	Dwellings financed, excluding refinancing	Refinancing	Alterations and additions	Total	Commitments advanced during month	Cancellation of commitments during month	Commitments not advanced at end of month(a)
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1998	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
December	4 208	757	218	5 182	4 828	375	11 058
1999							
January	3 385	625	184	4 195	4 504	334	10 102
February	4 121	793	222	5 135	3 897	358	10 990
March	5 417	993	319	6 729	4 981	416	12 343
April	4 689	824	262	5 776	5 082	390	12 647
May	5 083	873	276	6 232	5 028	450	13 411
June	5 300	982	280	6 562	5 397	454	14 159
July	5 028	866	248	6 142	5 331	497	14 472
August	5 130	944	258	6 332	5 117	459	15 228
September	5 388	951	283	6 623	5 415	494	15 954
October	5 606	985	375	6 966	5 401	538	16 974
November	6 075	1 111	292	7 478	6 102	638	17 682
December	5 591	1 000	264	6 856	6 408	491	17 479
2000							
January	4 375	799	213	5 386	4 795	416	17 647
February	5 602	1 063	284	6 949	5 091	590	18 875

⁽a) This figure sometimes reflects a rebasing of the data by one or more lenders, without adjustment to earlier periods' commitments advanced or cancellations.

119.7

97.4

105.6

101.8

104.8

106.6

103.4

105.0

135.1

143.6

135.6

135.3

134.8

135.0

125.7

132.4

115.6

123.1

114.8

117.5

119.6

119.1

107.9

114.5

108.0

111.0

110.0

109.4

107.7

111.1

114.6

114.6

July

2000 January

August

October

September

November

December

February

132.2

134.5

134.2

137.2

137.3

139.7

139.2

138.7

ALL HOUSING

109.9

112.7

110.7

110.6

110.4

112.7

112.6

114.1

⁽a) Excludes alterations and additions.

⁽b) Includes mortgage managers.

	FIRST HOME BUYERS			FIXED RATE (2	FIXED RATE (2 YEARS OR LONGER)				
	Dwellings financed	% of total	Average borrowing size	Dwellings financed	% of total	Average borrowing size	Average borrowing size		
Month	no.	%	\$'000	no.	%	\$'000	\$'000		
1998	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •		
December	8 651	22.3	120.7	4 190	10.8	119.5	128.2		
1999									
January	6 999	22.0	121.1	3 552	11.2	117.9	125.9		
February	8 641	22.1	119.3	4 553	11.7	121.4	125.8		
March	11 026	22.3	120.8	5 552	11.2	127.0	129.7		
April	9 203	21.6	122.2	4 549	10.7	127.1	129.4		
May	9 166	20.1	125.7	5 010	11.0	127.5	130.9		
June	9 407	19.9	127.6	5 657	12.0	127.8	133.1		
July	9 553	21.4	126.8	4 214	9.4	123.0	132.2		
August	9 774	21.7	128.7	4 228	9.4	125.7	134.5		
September	10 448	22.1	129.7	4 192	8.9	125.7	134.2		
October	10 147	21.1	131.9	4 091	8.5	125.6	137.2		
November	10 819	20.7	134.2	4 005	7.6	125.5	137.3		
December	10 264	21.8	134.7	3 719	7.9	122.8	139.7		
2000									
January	7 938	21.4	135.4	4 200	11.3	127.2	139.2		
February	10 636	22.1	137.3	5 240	10.9	127.8	138.7		

⁽a) Excludes alterations and additions. Includes refinancing.

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HOUSING FINANCE COMMITMENTS, By Purpose and State-Original

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory	Australia
Month	no.	no.	no.	no.	no.	no.	no.	no.	no.
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	CO	NSTRUCTION	OF DWELLIN	GS	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •
1998									
December 1999	1 512	1 692	1 005	406	897	77	31	54	5 674
January	1 146	1 348	775	292	796	52	31	41	4 481
February	1 618	1 791	1 071	436	899	83	47	60	6 005
March	2 171	2 331	1 392	488	1 137	95	64	96	7 774
April	1 627	2 170	1 116	427	1 014	99	49	56	6 558
May	1 782	1 957	1 081	404	1 157	84	45	77	6 587
June	1 845	2 037	1 252	485	1 176	81	36	81	6 993
July	1 740	2 008	1 193	448	1 082	76	42	85	6 674
August	1 742	2 104	1 332	508	1 077	72	64	78	6 977
September	1 907	2 121	1 312	476	1 077	79	72	95	7 139
October	1 738	2 172	1 331	492	1 164	85	55	86	7 123
November	1 961	2 334	1 182	564	1 286	120	56	118	7 621
December	1 606	2 073	1 215	505	1 068	68	37	83	6 655
2000									
January	1 281	1 593	977	415	820	56	33	70	5 245
February	1 775	2 101	1 291	517	923	84	47	102	6 840
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • • •		• • • • • • • • •	• • • • • • • • •		• • • • • • • • •	
			PURCHAS	E OF NEWLY	ERECTED DW	/ELLINGS			
1998									
December	549	514	280	77	108	14	42	43	1 627
1999									
January	366	356	233	55	125	14	21	18	1 188
February	452	442	297	65	195	12	13	30	1 506
March	617	560	347	88	168	24	27	20	1 851
April	488	506	295	94	153	19	14	32	1 601
May	583	524	258	73	170	22	14	22	1 666
June	658	472	301	99	149	6	26	39	1 750
July	554	473	315	95	122	21	28	42	1 650
August	521	437	279	121	139	15	24	21	1 557
September	531	498	280	93	134	16	29	40	1 621
October	516	538	294	96	176	18	16	42	1 696
November	587	466	300	104	143	19	22	37	1 678
December	441	419	275	94	143	12	8	34	1 426
2000									
January	358	355	252	71	164	22	22	23	1 267
February	515	497	344	87	191	24	18	29	1 705
			PURCHAS	F OF ESTARI	ISHED DWEL	LINGS(a)			
1998			I SHOTIAC	L O. LOTABL		(u)			
December	10 127	7 654	4 923	2 668	4 214	782	423	637	31 428
1999			- -		•	- -	· 	2 - -	-
January	8 153	6 391	4 232	2 045	3 763	685	290	619	26 178
February	9 943	7 494	5 276	2 518	4 440	775	388	714	31 548
March	13 540	9 564	6 259	3 142	5 016	908	545	841	39 815
April	12 151	8 338	5 244	2 641	4 240	736	429	657	34 436
May	13 776	8 415	5 510	2 760	4 825	809	416	734	37 245
June	14 235	8 796	5 754	3 008	4 709	731	462	774	38 469
July	13 289	8 037	5 737	2 854	4 486	709	429	729	36 270
August	13 402	8 314	5 443	2 790	4 633	772	443	811	36 608
September	13 959	8 758	6 023	2 976	4 658	793	498	814	38 479
October	14 481	8 676	5 959	3 120	4 931	766	424	859	39 216
November	15 640	9 431	6 677	3 642	5 444	784	463	976	43 057
December	13 766	9 160	6 091	3 325	4 813	694	432	827	39 108
2000	_0.00	3 100	5 501	0.020	. 010	50 1	.02	521	33 200
January	10 221	7 014	4 907	2 668	4 230	556	365	688	30 649
February	13 343	8 586	6 584	3 372	5 505	742	462	918	39 512
			•	· -		-			/

(a) Includes refinancing.

		RUCTION ELLINGS	NEWLY	ASE OF ERECTED INGS			TOTAL DWELLINGS, EXCLUDING REFINANCING		REFINANCING	TOTAL
State	Houses	Other	Houses	Other	Houses	Other	Houses	Other	All dwellings	All dwellings
• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • • •	• • • • • •	N	IUMBER	• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • •
New South Wales	1 726	49	357	158	9 345	899	11 428	1 106	3 099	15 633
Victoria	2 048	53	323	158 174	9 345 5 898	592	8 269	819	2 096	11 184
Queensland	1 260	31	267	77	4 754	335	6 281	443	1 495	8 219
South Australia	499	18	67	20	2 521	91	3 087	129	760	3 976
Western Australia	822	101	157	34	3 550	545	4 529	680	1 410	6 619
Tasmania	n.p.	n.p.	n.p.	n.p.	532	5	635	10	205	850
Northern Territory	n.p.	n.p.	n.p.	n.p.	340	27	396	36	95	527
Australian Capital Territory	n.p.	n.p.	n.p.	n.p.	725	42	847	51	151	1 049
Australia	6 582	258	1 225	480	27 665	2 536	35 472	3 274	9 311	48 057
	• • • • • •	• • • • • • •		VALUI	E (\$ millio	on)	• • • • • • •	• • • • • • • •	• • • • • • • • • • • •	• • • • • • •
New South Wales	315	9	69	35	1 580	179	1 964	222	423	2 609
Victoria	271	9	45	27	838	80	1 154	116	228	1 498
Queensland	179	6	38	12	621	42	837	59	160	1 056
South Australia	55	1	9	2	255	9	320	12	66	398
Western Australia	114	12	20	6	471	63	605	80	146	831
Tasmania	n.p.	n.p.	n.p.	n.p.	46	0	56	1	14	71
Northern Territory	n.p.	n.p.	n.p.	n.p.	42	4	49	5	10	64
Australian Capital Territory	n.p.	n.p.	n.p.	n.p.	96	5	115	6	15	136
Australia	965	37	187	83	3 949	381	5 101	501	1 063	6 665
• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • • •	AVE	RAGE BORF	ROWING S	SIZE (\$'000	D)	• • • • • • • •	• • • • • • • • • • •	• • • • • • •
Now Couth Wolco	400 F	470.0	100.0	000.0	100.1	100.0	474.0	004.4	420.0	100.0
New South Wales Victoria	182.5	176.6 169.7	192.0	220.9	169.1	199.0	171.8	201.1	136.6	166.9
Queensland	132.5	169.7 179.6	139.9	153.1 153.3	142.1	135.6	139.6	141.5	108.8	134.0 128.5
•	141.8		141.4		130.6	124.0	133.3	133.0	106.9	
South Australia Western Australia	110.3	77.6	139.2	87.7	101.3	97.8	103.6	93.4	87.0	100.1 125.6
Tasmania	138.6 103.0	117.1 138.3	128.6 71.4	171.6 76.0	132.5 87.2	115.2 76.6	133.5 88.7	118.3 95.0	103.6 67.5	83.7
Northern Territory	139.6	202.5	139.3	76.0 89.0	122.1	135.4	124.5	130.1	105.9	121.6
Australian Capital Territory	164.3	202.5 189.0	139.3	89.0 127.4	132.3	135.4	136.0	130.1	105.9	130.1
Australia	146.6	145.2	152.5	172.3	142.7	150.3	143.8	153.1	114.1	138.7

⁽a) Excludes alterations and additions.

⁽b) Excludes refinancing.

EXPLANATORY NOTES

INTRODUCTION

1 This publication presents statistics of secured housing finance commitments made by significant lenders to individuals. The commitments are for the construction or purchase of owner–occupied dwellings. Commitments for the purchase of land, or for the construction or purchase of dwellings for rental or resale, are excluded and shown in *Lending Finance* (Cat. no. 5671.0).

SCOPE

- **2** The following types of lenders are included:
- Banks
- Permanent building societies
- Credit unions/co-operative credit societies
- Life or general insurance companies
- General government enterprises
- Superannuation funds
- Organisations raising funds through the secondary mortgage market for approved home buyers under State government housing schemes
- Other financial corporations registered under the Financial Corporations Act 1974
- Other providers of consumer finance registered with State credit tribunals, including mortgage managers.

COVERAGE

- **3** The statistics cover significant lenders only. Significant lenders are the largest lenders to individuals for the construction and purchase of owner–occupied dwellings. They account in aggregate for at least 95% of the Australian total and at least 90% of each State total of finance commitments for owner-occupied housing.
- **4** An annual collection is conducted to maintain coverage of significant lenders. New lenders are included as their lending for owner-occupied housing becomes significant.
- **5** All banks and permanent building societies qualify as significant lenders and are therefore covered by these statistics. The category 'other lenders' includes a large number of small lenders that do not qualify as significant lenders and therefore are excluded from the survey. Although their omission does not have a serious impact on the overall coverage of lending activity, the statistics for 'other lenders' are affected to a greater extent by this coverage constraint.
- **6** Changes in the classification of lenders (for example, the conversion of a permanent building society to a bank) are reflected in the 'type of lender' statistics from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly *Bulletin* in the section on Technical Notes to Tables.
- **7** Revisions to previously published statistics are included in the publication as they occur.
- **8** Data on refinancing has been collected separately since July 1991. The seasonally adjusted estimates should be considered preliminary until additional observations are available to produce more reliable seasonal estimates. Refinancing excludes an institution's refinancing of its own loans over the same dwelling (refer to glossary).

REVISIONS

REFINANCING

EXPLANATORY NOTES

MORTGAGE MANAGERS

- **9** Commitments for housing finance by mortgage managers are included in 'other lenders' and 'total lenders' when not separately identified. Data for mortgage managers are only available separately from July 1995. Prior to July 1995, the more significant mortgage managers were included with 'other lenders'. Seasonally adjusted data for mortgage managers will not be available until a sufficient number of observations are available to estimate seasonal patterns.
- **10** Care should be exercised in the interpretation of these statistics as:
- only those mortgage managers identified as significant lenders are included;
- only those commitments funded by securitisers are included. Commitments
 made by mortgage managers acting as agents or brokers for other financial
 institutions are reported by those lending institutions providing the finance,
 and are included in the lender type category relating to those institutions;
- commitments by mortgage managers for investment housing are excluded.
 The value of those commitments is included in Commercial Finance estimates.

SEASONAL ADJUSTMENT

- **11** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects' (arising from the varying amounts of activity on different days of the week and the varying reporting practices of the lenders). Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (for example, a change in interest rates) from the series.
- **12** Over the period from early 1990 to April 1995, each of the four major banks changed from reporting for the 4 or 5 weeks ending on the last Wednesday of each month to reporting on a calendar month basis. The published seasonally adjusted data takes account of this change in pattern.
- 13 Two other developments in recent years may induce some change in the trading day and seasonal patterns of housing finance data. These comprise the changes in the classification of some major financial institutions (in particular, the conversion of building societies into banks) and the recent expansion of activity by mortgage managers. Estimation of seasonal adjustment and trading day factors that reflect the full effect of all these changes will not be possible until a sufficient number of years of data have been collected. Accordingly, the trend estimate data provide the most reliable indicator of underlying movement in housing finance commitments.
- **14** State component series have been seasonally adjusted independently of the Australian series. The sum of the States components is therefore unlikely to equal the corresponding Australian total series. The State component series are also affected by the changes mentioned in paragraphs 12 and 13.

TREND ESTIMATES

15 Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13-term Henderson-weighted moving average to all months of the respective seasonally adjusted series except the last six months. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *A Guide to Interpreting Time Series—Monitoring 'Trends': an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on 02 6252 6345.

EXPLANATORY NOTES

TREND ESTIMATES continued

- **16** While the smoothing technique described in paragraph 15 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.
- **17** Volatility in the refinancing series means that the most recent trend estimates may be subjected to greater revision than usual. Users are advised to exercise care when interpreting movements affected by this volatility.

RELATED RELEASES

- **18** Estimates for months prior to those shown in this publication are available. Users may wish to refer to more detailed commitment series for Personal, Commercial and Lease Finance that are available by purpose, type of facility and industry. There may be a charge for this information, depending on the volume of data requested.
- **19** Users may also wish to refer to the following releases:
- Lending Finance, Australia (Cat. no. 5671.0)
 Provides monthly data on the value of finance commitments for individuals for housing and other personal finance commitments, commercial finance commitments to businesses under fixed and revolving credit facilities and value of goods under lease finance commitments.
- Assets and Liabilities of Australian Securitisers (Cat. no. 5232.0.40.001)
 Provides quarterly information on the assets and liabilities of securitisers.
 These financial institutions issue short and/or long term securities (known as asset-backed securities) against specifically matched assets (e.g. mortgages, credit cards receivables).
- Annual Statistics for Financial Institutions (Cat. no. 5661.0.40.001)
 The statistics cover type and amount of assets and liabilities, source of income, type of expenditure and appropriation of profits for each institution type registered under the Financial Corporations Act 1974.
- Reserve Bank of Australia Bulletin (Reserve Bank of Australia)
 Contains feature articles on current issues in the financial markets and monthly financial information for banks and other financial institutions registered under the Financial Corporations Act 1974. Statistics on the financial markets (e.g. interest rates and share prices indices) and relevant aggregates of the Commonwealth Government, National Accounts and Balance of Payments are also published.
- Buildings Approvals, Australia (Cat. no. 8731.0)
 Provides monthly data on the number dwelling units and value of residential buildings approved for private and public sector, value of alterations and additions and value of non-residential buildings by class of building.
- Building Activity Australia, Dwelling Unit Commencements (Cat. no. 8750.0)
 Contains preliminary quarterly estimates of the number of dwelling units commenced for private and public sector.

SYMBOLS AND OTHER USAGES

n.p. not available for publication

n.y.a not yet available

m millions

GLOSSARY

Alterations and additions

Alterations and additions cover all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Average borrowing

Average borrowing is calculated as follows:

Total value of lending commitments per month

Total number of dwellings financed per month

Average borrowing does not necessarily represent the average loan size per dwelling. For instance, average borrowing separately reflects first and second mortgages, committed in separate months, which apply to the same dwelling.

Commitment

A lending commitment is a firm offer of housing finance. It either has been, or is normally expected to be, accepted. Included are commitments to provide housing finance to employees and commitments accepted and cancelled in the same month.

Commitments not advanced

Commitments not advanced at the end of the period are calculated as follows:

Balance of unadvanced commitments at the end of the previous period

- + Total new housing commitments (including refinancing)
- + Alterations and additions
- = Total commitments
- Cancellations of commitments
- Commitments advanced during the period
- = Commitments not advanced at the end of the period

Commitment value

The commitment value for a contract of sale is the dwelling's sale value less any deposit.

Construction of dwellings

Construction of dwellings represents commitments made to individuals to finance, by way of progress payments, the construction of owner–occupied dwellings.

Dwelling

A dwelling is either a house or other dwelling. A house is a single self-contained place of residence detached from other buildings. An other dwelling is a single self-contained place of residence other than a house. Examples of other dwellings are individual flats, home units, town houses, terrace house, etc.

Dwelling units

Dwelling units refer to the number of houses and other dwellings for which commitments have been made, either on the security of first mortgage or on contract of sale.

Established dwelling

An established dwelling is one which has been completed for more than twelve months prior to the lodgement of a loan application, or which has been previously occupied.

First home buyers

First home buyers are persons entering the home ownership market for the first time.

GLOSSARY

Fixed rate loan Fixed rate loans have a set interest rate which cannot be varied, either upward or

downward, for a minimum period of two years. Capped loans are not categorised as fixed rate loans because their interest rate can vary within a two year period.

as fixed fate loans because their interest fate can vary within a two year period.

Mortgage Managers obtain funds from financial institutions and through securitisation to lend for housing finance. In general, they manage the loans that they originate on behalf of the wholesale lenders. To avoid double counting, only those mortgage manager commitments funded by securitisers are included in the housing finance statistics. Those commitments made by mortgage managers acting as agents/brokers for other financial institutions are reported by those

institutions.

Mortgage Managers

Newly erected dwelling A new dwelling that has been completed within twelve months of the lodgement

of a loan application, and the borrower will be the first occupant.

Refinancing Refinancing represents a commitment to refinance an existing loan where the

refinancing lender is not the lender who made the original loan. Excluded are an institution's refinancing of its own loans and the refinancing of loans to fund a

change of residence. The latter is treated as a new lending commitment.

Secured housing finance This is all secured commitments to individuals for the construction or purchase

of houses and other dwellings for owner occupation, regardless of type of security. Commitments for housing that will be occupied by persons other than

the owner(s) are excluded.

Self-contained The dwelling includes bathing and cooking facilities.

Significant lenders Significant lenders include, but are not restricted to, those lenders who

committed funds of more than \$103 million Australia-wide during the calendar

year 1998.

February 2000

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